



SKA Fabricating Inc.
545 Turner Drive Suite A
Durango CO 81303
United States

Invoice Address:

Shipping Address:

Quotation # S05610

Quotation Date:

03/16/2023

Lead Time:

19.0 Weeks

Expiration:

04/15/2023

Salesperson:

Jake Kolakowski

*Lead Time begins on receipt of deposit and signed layout (if applicable)

DESCRIPTION	QUANTITY	UNIT PRICE	TAXES	AMOUNT
Equipment				
[GRX-FHA 3000] Full-Height Automatic Depalletizer • Industrial powder-coated finish (black) for enhanced corrosion protection • Heavy-duty tubular carbon steel frame construction • Heavy-duty aluminum side-walls • User friendly HMI touch screen (7" LCD) with auto/manual controls • Fully integrated PLC with quick-access diagnostic screen • Accepts 44" wide x 56" long pallets • 1HP motor with 1000lb lifting capacity • Integrated four-point cable-lift system built within the frame • Easily adjustable elevation detection system for precise layer indexing • Sweep assembly frame initiates when downstream photo eye indicates space available • Pneumatic slip-sheet removal system with dunnage rack • Multicolor LED stack light indicator for pallet change over and/or machine fault • Electrical panel safety disconnect/lockout and e-stop for operator safety • Pinch-point guarding and safety signage throughout • 480v / 3 Phase / 60 Hertz • 80-100 PSI clean air supply required – 2-3 CFM	1.00 Units	58,700.00	Sales Tax	\$ 58,700.00
[GRX-OPT-TFRS] Top Frame Removal System	1.00 Units	15,650.00	Sales Tax	\$ 15,650.00
[GRX-OPT-PC] Custom Powder Coated Color Frame RAL Color Number Required	1.00 Units	675.00	Sales Tax	\$ 675.00



[GRX-OPT-CL] Corporate Logo Two Total - Placed on both sides of depalletizer	1.00 Units	210.00	Sales Tax	\$ 210.00
[GRX-CONV-SLSF] Single Lane Single-Filing Conveyor - Single lane discharge conveyor with VFD speed control - 4.5" wide x 6' long table top chain - Aluminum frame construction - Motor, drives, e-stop included - Valu-guide quick-adjust arms and rails	1.00 Units	5,000.00	Sales Tax	\$ 5,000.00
Industrial Z-Grip Conveyor with Tool-less Adjustability (100V, H120 Discharge/Infeed, H40 Filler, Under Conveyor) - Gently lowers containers from discharge height down to line level Heavy-duty tubular carbon steel frame - Industrial powder-coated finish for enhanced corrosion protection - Dual side-grip conveyor with feather-style chain and anodized extruded aluminum conveyor tracks - Independent VFD controls for each motor - Electronic photo-eye starts/stops side-grip for line/backup control - Independent enclosure with disconnect, e-stop, and start/stop control - 9.5" max container width Z-STYLE SIDE-GRIP DECLINE WITH TOOL-LESS ADJUSTABILITY - 6.5" max container width - Hand crank with numeric counter to adjust width - Motorized screw drive to adjust height	1.00 Units	36,200.00	Sales Tax	\$ 36,200.00
[GRX-SIDEGRIP-ELEV] Adjustable Side-Grip Elevator - Elevates containers from approximately 36" to 40" (line level) up to palletizing height - Dual side-grip conveyor configuration with container gripper style chain - Independent VFD controls for each motor	1.00 Units	26,200.00	Sales Tax	\$ 26,200.00



<p>[GRX-FHP] Full-Height Palletizer</p> <ul style="list-style-type: none"> • Unit designed to prepare full-height pallets measuring 44" wide x 56" long x (up to) 110" tall. • Palletizer operator to be responsible for loading (empty) pallet, initiating automatic sequence, fastening of pallet banding (both prior to and upon completion of pallet build), placing slip-sheets between layers (unless automatic slip-sheet option is included), and removal of (full) pallet. • Industrial powder-coated finish (black) for enhanced corrosion protection • Heavy-duty tubular carbon steel frame construction • Heavy-duty aluminum side-walls • User friendly HMI touch screen (7" LCD) with auto/manual controls • Fully integrated PLC with quick-access diagnostic screen • Single lane push into a full layer staging area • Pneumatic staggering device/cylinder assembly for achieving proper pack pattern • Prepares 44" wide x 56" long x (up to) 110" tall pallet. • Integrated four-point cable-lift system built within the frame • Mechanically actuated pallet bay access door with interlocked safety switch • Multicolor LED stack light indicator for pallet change over and/or machine fault • Electrical panel safety disconnect/lockout and e-stop for operator safety • Pinch-point guarding and safety signage throughout • 480v / 3 Phase / 60 Hertz • 80-100 PSI clean air supply required – 2-3 CFM • Customer is responsible for providing (at minimum) one (1) complete pallet stack (per container size) to be utilized for set-up, testing and FAT runoff purposes. 	1.00 Units	131,150.00	Sales Tax	\$ 131,150.00
<p>[GRX-ASSPS] Automatic Slip-Sheet Placement System</p> <ul style="list-style-type: none"> • Pneumatic vacuum gantry places slip-sheets in between each layer • Stainless steel extendable tray to hold slip-sheet stack precisely in place 	1.00 Units	20,900.00	Sales Tax	\$ 20,900.00
<p>[GRX-OPT-CL] Corporate Logo</p> <p>Two Total - Placed on both sides of depalletizer</p>	1.00 Units	210.00	Sales Tax	\$ 210.00
<p>[GRX-OPT-PC] Custom Powder Coated Color Frame</p> <p>RAL Color Number Required</p>	1.00 Units	675.00	Sales Tax	\$ 675.00
<p>[GRX-DOP] Operator Access Platform</p>	1.00 Units	10,400.00	Sales Tax	\$ 10,400.00
<p>[GRX-CRT-DEPAL-FH] Crating - Full Height Depal</p>	2.00 Units	1,900.00	Sales Tax	\$ 3,800.00
<p>[GRX-CRT-SIDEGRIP] Crating - Side Grip</p>	2.00 Units	1,100.00	Sales Tax	\$ 2,200.00



[GRX-CRT-CONV] Crating - Conveyance	1.00 Units	1,250.00	Sales Tax	\$ 1,250.00
				Subtotal \$ 313,220.00
Freight				
<i>Freight charges are an estimate, actual charges may vary</i>				
Freight - Billable- FREIGHT IS TBD AND NOT INCLUDED IN THIS QUOTE	1.00 Units	0.00		\$ 0.00
				Subtotal \$ 0.00
Services				
<i>Installation services are an estimate based on the scope of your project, actual charges may vary</i>				
Install - Estimate- This quote assumes one Ska tech on site for 7 days of commissioning, customer to uncrate, stand and assemble major components	1.00 Units	20,500.00	Sales Tax	\$ 20,500.00
				Subtotal \$ 20,500.00

50% of Equipment Subtotal Due Upon Order Acceptance
50% of Equipment Subtotal Due 30 Days Prior to Shipment
\$1,000 Install Deposit Due 30 Days Prior to Shipment (if applicable)
Freight and Services Billed Separately, Due Upon Receipt of Invoice
Note - Sales Tax will be Removed / Reduced if Exemption Certificate is Provided

Subtotal	\$ 333,720.00
AvaTax on \$ 333,720.00	\$ 0.00
Total	\$ 333,720.00

Field Service Rates:

Standard Labor - \$130 Standard Travel - \$97.50
Overtime Labor - \$195 Overtime Travel - \$146.25
Premium Labor - \$260 Premium Travel - \$195
Remote Support - \$95

*Overtime rates apply after 8 hours in a single day and on Sundays
*Premium rates apply on holidays
*Travel expenses (air fare, hotel, rental car, etc...) are billed at cost plus 15%